

Exhibitor Kit

Please review the information provided to you in this exhibitor kit prior to arranging booths and shipments.

Innovative Expo has been selected as the official Service/Drayage Contractor for the 2017 National Conference.

Sponsor Fairs (Exhibits) will be open on Sunday and Monday, August 13 & 14, 2017 from 5:00pm – 7:00pm at the Hotel Del Coronado. Please allow for some flexibility and note that times are subject to change. Sponsor Fairs could run up to 7:30pm each evening.

Booth set-up time: Sunday, August 13th

8:00am - 4:30pm

Sunday Exhibit Hours: Sunday, August 13th

5:00pm - 7:00pm

Monday Exhibit Hours: Monday, August 14th

5:00pm - 7:00pm

Booth strike time: Tuesday, August 15th

8:00am - 10:00am

You may not have access to set-up or strike outside of these scheduled times.

The following will be provided for your booth:

- One pipe and draped booth space
- One 7"x44" Exhibitor Identification Sign
- One 6' draped table
- Two side chairs
- Wastebasket

Enhancements and upgrades to your booth including power, audio-visual and carpeting can be ordered through Innovative Expo.

Custom Booths & Booth Design

You are welcome to arrange and design any type of booth you wish, provided it fits in an 8' x 10" space. Please discuss your needs with Innovative Expo directly.

Booth Order Forms

Please send all order forms to Innovative Expo.

AV, Electrical and Internet Order Form

Independent Financial Group does not provide booths with audio visual, electrical or internet. Please send the enclosed order form to PSAV at the Hotel Del Coronado.

Shipping Booth Materials & Exhibits

DO NOT SHIP YOUR BOOTH MATERIALS TO THE HOTEL DEL CORONADO

If you have any booth materials that need to be shipped in advance, it is the responsibility of the sponsor (exhibiting) company to arrange any and all shipments to the Innovative Expo Warehouse.

Shipping Booth Materials & Exhibits

All shipments are to be labeled as follows:

Warehouse Receiving:

To: Your Company Name For: **IFG 2017 National Conference** c/o Innovative Expo, Inc. c/o YRC Freight 6930 Cactus Court San Diego, CA 92154 (760) 343-2555

Shipments must arrive at Innovative Expo no later than **Wednesday**, **August 9th**. Shipments arriving after that date will be received; however additional charges per the rate sheet will be incurred.

Warehouse receiving hours are **Monday - Friday, 8:00 am - 4:00 pm**. Shipments arriving outside of those hours will incur additional charges per the rate sheet enclosed in the exhibitor kit.

Any items shipped directly to The Hotel Del and handled by Innovative Expo personnel will be charged drayage per the rate sheet enclosed in the exhibitor kit.

Sponsor Companies Handling own Materials (not recommended)

Any items shipped directly to the Hotel Del and handled by Innovative Expo personnel will be charged drayage per the rate sheet enclosed in the exhibitor kit.

Any materials that you wish to handle and set-up personally, can be shipped to Hotel Del and must be held in your name. Please be advised that Independent Financial Group is unable to hold, move, or otherwise be responsible in any way for your materials. Shipments must not arrive before **Sunday, August 13th.**

To: Your Name Hotel Del 1500 Orange Ave. Coronado, CA 92118

Please hold for: Your name Arrival date: Your arrival date

Promotional, Marketing & Raffle Items

You are welcome to bring promotional and/or marketing materials to your exhibit.

While not mandatory, we encourage you to bring a raffle item for participation to increase attendance at your exhibit. Please indicate specifics on your raffle item in your registration as we will be promoting your raffle in our conference programs.

Holding Materials on Your Behalf

Please be advised that Independent Financial Group is unable to hold, move, or otherwise be responsible in any way for your materials.

Strike and Shipping Materials Post-Event

If you arranged your shipments through Innovative Expo, they will have instructions for return shipping. Otherwise, you may use The Hotel Del's business center or on-site FedEx office to assist you with shipments. Please be prepared with return labels, packing tape and scissors.



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

Dear Exhibitor:

Innovative Expo has been selected as the Official Service/Drayage Contractor for the **Independent Financial Group 2017 National Conference** on **August 13-14, 2017** at the **Hotel Del Coronado** in **San Diego, California.** We welcome the opportunity to assist you in every way possible to ensure a successful marketing presentation for your company.

Each **10x10** exhibit booth space will include the following:

One Pipe and Draped Exhibit Booth Space One 7"x44" Exhibitor Identification Sign One 6' Draped Table (Black) Two Side Chairs One Wastebasket

Show Colors: Solid Black Booth Drape

Exhibitor Move-In: Sunday August 13, 2017 8:00am to 4:30pm

Exhibits Open: Sunday August 13, 2017 5:00pm to 7:00pm

Monday August 14, 2017 5:00pm to 7:00pm

Move-Out: Tuesday August 15, 2017 8:00am to 10:00am

Please consult your materials from show management for additional information, or changes to the schedule. Enclosed in this Exhibitor Kit are additional forms for rentals and services which you may desire, that are not included in your booth package.

- Please note all deadlines as outlined in the packet to avoid additional charges.
- Innovative Expo does not issue credits or accept substitutions, for unused package items.
- Payment Authorization must accompany your order to be processed.
- Please email or fax your orders to service@innovativeexpo.com or fax 760-343-2533.

Questions and Adjustments: Any discrepancy in items ordered and items received or questions concerning service, etc., must be reported to the Innovative Expo service desk at the exposition immediately upon noting the discrepancy. Any problems will be resolved and/or any valid adjustments on your account will be made at that time. Credits and adjustments will not be made based on such information received after the close of the show.

Innovative Expo believes that exhibitors are valued customers and should be treated accordingly. We are committed to handling your needs efficiently and graciously. If you should have any questions, please do not hesitate to call us.

Sincerely,

Customer Service

Service@innovativeexpo.com



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

PAYMENT POLICY AND BILLING AUTHORIZATION

NOTE: ORDERS WITHOUT CREDIT CARD INFORMATION <u>WILL NOT</u> BE PROCESSED. Payment must be made in full for all services ordered. Orders without payment or placed after discount date will be charged the floor rate. Payment may be made by check and secured with a credit card for any overages. Checks must be received prior to the "Advance Discount Rate" as shown in the upper right hand box. All rates quoted are for the duration of the show and are on a rental basis only, and remain the property of Innovative Expo. Payment of all labor, material handling and services, whether ordered by the exhibitor, display builder, or other parties, shall be the responsibility of the exhibitor. All charges are due and payable in US Dollars prior to the close of the show. I understand that charges incurred by my company, (pre-show, during the show,

and post show) will be billed to the credit card on file. Please print clearly or type the information.

CONTACT THIS OFFICE IF PAYING BY CHECK PRIOR TO THE "DISCOUNT" DATE.

MasterCard	Visa	American Express	Discover
Account #			
		n The Card:	
_		(PLEASE PRIN	Γ)
		NY ALL ORDERS PLACED WI G ADDRESS FOR CREDIT CA	,
EXHIBITING CO:		BOOTH #	<u> </u>
SIGNATURE		DATE:	
PHONE:		FAX:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL ADDRESS (address	where invoices v	will be mailed to)	



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

FURNITURE ORDER FORM

Discount pricing applies to orders placed by the date shown in the box above. Payment in full of rental charges must accompany your order to qualify for Discount rates. Charges include placing in booth ready for use.

CIRCLE SKIRT COLOR: WHITE BLUE BURGUNDY RED TEAL PLUM BLACK HUNTER-GREEN OR SILVER

SKIRTED TABLE: 30" HIGH	DISCOUNT	STANDARD	TOTA
2'X4'	\$150.00	\$190.00	\$
<u>2′X6′</u>	\$170.00	\$198.00	\$
<u>2′X8′</u>	\$190.00	\$230.00	\$
SKIRTED COUNTER: 40" HIGH			
2'X4'	\$165.00	\$195.00	\$
2′X6′	\$185.00	\$215.00	\$
2'X8'	\$195.00	\$240.00	\$
Alternate Skirt Color	\$66.00	\$85.00	\$
4th Side Draping (for tables or counters)	\$66.00	\$85.00	\$
UNSKIRTED TABLE: 30" HIGH			
2'X4'	\$95.00	\$125.00	\$
2′X6′	\$115.00	\$140.00	\$
2′X8′	\$135.00	\$165.00	\$
30" Diameter Round Pedestal Table	\$160.00	\$194.00	\$
UNSKIRTED COUNTER: 40" HIGH			
2'x4'	\$110.00	\$125.00	\$
2'x6'_	\$125.00	\$145.00	\$
2′x8′	\$150.00	\$180.00	\$
30" Diameter Round Pedestal Table	\$185.00	\$230.00	\$
1 TIER RISER: (1-STEP)			
4′ RISER	\$80.00	\$94.00	\$
6′ RISER	\$90.00	\$102.00	\$
8′ RISER	\$99.00	\$120.00	\$
ACC	CESSORY ORD	<u>ERS</u>	
	DISCOUNT	STANDARD	TOTA
Side Chair	\$95.00	\$125.00	\$
Arm Chair	\$110.00	\$125.00	\$
Stool (matches height of 40" counters)	\$125.00	\$145.00	\$
Wastebasket	\$25.00	\$35.00	\$
Easel	\$35.00	\$50.00	\$
4'x8' Poster Board (Vertical/Horizontal)	\$240.00	\$300.00	\$
2'x8' Black grid	\$95.00	\$120.00	\$
Garment rack	\$110.00	\$136.00	\$
Literature stand	\$85.00	\$125.00	\$
Small Refrigerator	\$260.00	\$300.00	ф
Bag holder	\$95.00	\$125.00	\$
22" x 28" sign holder	\$89.00	\$117.00	\$
6' full view showcase	\$395.00	\$495.00	\$
Business card collection (fishbowl)	\$25.00	\$35.00	\$
EXHIBITING COMPANY:		POC	TH#:

 ERED BY:
 DATE:

 72-242 Watt Court, Thousand Palms, CA 92276 Ph. 760-343-2555 Fax 760-343-2533



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

CARPETING ORDER FORM

The exhibit area is a carpeted ballroom.

Amount	Size		Discount	Sta	andard	Total	
	8 or 10 x	(10'	\$170.00	\$2	228.00		
	" x	20′	\$340.00	\$4	444.00		
	" x	30′	\$510.00	\$0	663.00		
	" x	40′	\$680.00	\$8	884.00		
	" x	50′	\$850.00	\$1	095.00		
Island Booth	20 x	20′	\$680.00	\$8	392.00		
u .	20 x	30′	\$980.00	\$1	314.00		
"	20 x	40′	\$1300.00	\$1	752.00		

CIRCLE CARPET COLOR:

GRAY NAVYBLUE RED TEAL BLACK BURGUNDY HUNTER-GREEN

Prices include installation and taping of front edge only.

Padding Under Carpet:	\$1.45/Sq.Ft X (Size of Booth)	= \$
	(100 sq. ft. Minimum)	
Additional Taping:	\$0.97/Ft X (Size of Booth)	= \$
	(100 sq. ft. Minimum)	
Visqueen:	\$0.85/Sq.Ft. X (Size of Booth)	= \$
	(100 sq. ft. Minimum)	

DELUXE CARPET

Deluxe carpet is available for one time rentals at very reasonable rates. Carpeting is 30 oz, stain resistant nylon. (There is a minimum order of 200 square feet). Must be ordered no later than 2 weeks prior to move in.

SEE ALL CUSTOM COLOR SELECTIONS AT: http://www.innovativeexpo.com/booth-carpet.html (Rental price includes installation, poly covering, and removal)

CARPET COLOR:	BOOTH SIZE:	
Formula: Booth sizex	_ = SQ. FT. @ \$4.95/SQ.FT. = \$	_
EXHIBITOR:		BOOTH#:
ORDERED BY:		DATE:

TOTAL FOR THIS PAGE: \$



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Exhibit Rentals visit our website at www.innovativeexpo.com						
Classic 10'		Curves	10'		Curves 20'	
□ \$1800: Head	der graphic only	□ \$200	0: Header graphi	ics only	□ \$3700: Header g	graphics only
□ \$3000: Head	der + 3 graphic panels	□ \$320	0: Headers + 3 g	raphic panels	□ \$6100: Headers	+ 6 graphic panels
	Add 50% to a	l prices if or	dered after t	he Advance	e Order Deadline	
Choose filler p	anel color:	☐ black	\square black \square white \square velcro-compatible fabric add \$150/panel x = \$			
□ shelves – ad	ditional charge: \$25/ea	ch x = _				
Choose your carpet color:	grey	olue 🗆 r	ed □ tea	ıl 🗆 bla	ack urgundy	□ hunter green
Delı	uxe carpet choices avai	lable by special	order, see our w	vebsite: <u>innova</u>	tiveexpo.com/booth-carpe	t.html
	t rentals include: • C ervice must be ordered				le labor • Daily vacuum if desired.	ning

Add a match	ing counter:	Single and double styles have rear sliding doors and shelf.				
Square: 20" x 2	20" x 40" tall	Single: 20" x 40'	' x 40" tall	Double: 78" x 20" x 40" tall		
	Graphic size: 18-3/8"wide x 36-7/8" tall		Graphic size: 38-1/8"wide x 36-7/8" tall		Graphic size: 77-3/8"wide x 36-7/8" tall	
□ \$250		\$350		\$650		
□ \$339 with	front graphic	□ \$535 with front graphic		□ \$1020 with front graphic		
Exhibiting Company: Booth Number:					Number:	
Contact Name: Phone: Email:						

Need help with your booth artwork? Contact us... our Graphic Design staff will bring your message to life!



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

POP-UP / TABLE TOP DISPLAY RENTAL FORM

	25.00	

10'x 8' Exhibit Pop Up

4 panels 29-½" x 89-½" ~ velcro ready ~

\$850, includes setup and dismantling.

✓ color choice:

☐ gray ☐ green ☐ black

Table Top displays



3 panels 22" x 46" ~ velcro ready ~ \$225 4 panels 22" x 46" ~ velcro ready ~ \$325

☐ burgundy/beige (reversible)

Tables not included in rental charge.

☐ black ☐ red/blue (reversible)

Exhibiting Company

Booth Number

Authorized Contact

Date

\$

Custom graphic design and printing available.

Total for this page



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BOOTH CLEANING ORDER FORM

Note: Vacuuming of rugs, sweeping of booths, emptying of wastebaskets is not included in your rental. To ensure your booth is show ready please order cleaning service.



Charges ar	e based on gross exhibit booth area with a 100 sq. ft. minimum.			
Advance Orders:				
	Daily vacuuming, emptying wastebaskets: \$.52/sq. ft with a minimum daily cleaning charge of \$52.00.			
	Sq. ft. x \$.52 x Days = \$			
Cleaning ordered or	n-site:			
	Daily vacuuming, emptying wastebaskets: \$.65/sq. ft with a minimum daily cleaning charge of \$65.00.			
	Sq. ft x \$.65 x Days = \$			
-	re subject to excessive wear and tear such as wood or metal shavings strations or food sampling add \$.35 per sq. ft.			
To eliminate any misunderstandings regarding the invoice for this service, please bring any complaints to our immediate attention or inform show management. Adjustments cannot be made unless deficiencies are reported one hour before show opening following the night when service was to have been performed. No credits will be issued after the close of the show.				
EXHIBITOR:	BOOTH #:			
ORDERED BY:	DATE:			
	TOTAL FOR THIS PAGE: \$			



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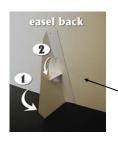
Sign Order Form



Get attention with a Full Color Hanging Sign!	Qty	Size (w x h)	Price *
Super Booth ID Sign Upgrade — now twice the size! Full-color artwork on rigid foam board for a smooth, sharp look.		44" x 14"	\$89.00
Premium Hanging Signs — Get maximum impact!		6 ft x 2 ft	\$239.00
Full-color artwork on rigid foam board, guaranteed to get noticed. Your artwork may have full bleeds (printed to edge of panel).		Other sizes?	Call
Lamination Service: Recommended if you plan to reuse your sign.			add 50%



Color Easel Signs generate interest "up front"	Qty	Size (w x h)	Price *
Premium Easel Signs — full color for the price of black & white!		11" x 17"	\$59.00
Photo-quality prints mounted on foam board. Your artwork may have full bleeds (printed to edge of panel).		17" x 11"	
		22" x 28"	\$89.00
Need a different size, or a special shape? Call us for a quote!		28" x 22"	
Lamination Service: Recommended if you plan to reuse your sign.		Any size	add 50%



Tabletop Signs with Easel Backs	Qty	Size (w x h)	Price *
Make your message stand up for your visitors! Mounted on foam board. Your full color artwork may have full bleeds (printed to edge of panel). Or, send us a preprinted flyer or datasheet to mount for you! Self-supporting, with a folding easel-back.		8-1/2" x 11"	\$49.00
		11" x 8-1/2"	
		11" x 17"	\$59.00
		17" x 11"	
Lamination Service: Recommended if you plan to reuse your sign.		Any size	add 50%

Don't see exactly what you need?

Many more sizes and designs of graphics are available by custom order — call us to discuss your specific needs.

Need help with your artwork?

Our in-house Graphic Designer is at your service... No matter what shape your artwork is in (even if it's only a sketch), we can quickly turn it into an eye-catching graphic!



Ordering Furniture?
Add full-color graphics
to your Pedestal or
Counter — call us for
details!

For more information and examples, visit the Graph	ics and Signs area at www.InnovativeEXPO.com
Exhibiting Company:	Booth Number:
Authorized Contact:	Date:
Special Instructions:	
	Total for this page



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

DRAYAGE INFORMATION / RATES

In and out rates based on incoming weight only and are per shipment. All weights will be rounded up to the next 100 lbs.

____We plan to ship our materials to the Advance Shipment Warehouse.

__We plan to ship our materials direct to the exhibit site.

ADVANCE SHIPMENTS TO WAREHOUSE: .Pre-paid material free storage up to 30 days prior to set-up date, delivery to bo This also includes the removal, storage, and return of empty of the storage.	oth and delivery from booth to com	0 1
We plan to ship on (date):	Number of Pieces	Weight (Estimated)
Our material should arrive on (date):	Crates:	
Carrier:	Cartons:	
Origin:	Cases:	

Standard Service Rates Advance Shipments to Warehouse	100 Lb. Increments (Insert Weight)	Rate Per 100 Lbs.	200 Lb. Min Per Shipment	Total
Common Carrier (regular route LTL carriers)	LBS.	\$145.00	\$290.00	\$
Van Line (specialized carrier, company truck)	LBS.	\$168.00	\$336.00	\$
Small Package (total weight under 40 Lbs.)		First Carton \$60.00	Each Additional \$25.00 each	\$
Special Handling/ Late Shipments Includes FEDEX and UPS	LBS.	\$168.00	\$336.00	\$

SHOWSITE FREIGHT RECEIVING: Receipt of shipments from carriers at the exhibit hall, during installation period only from outside carrier or owner's vehicle, unloading, delivery to booth, and outbound delivery from booth to carrier at loading dock. This includes loading equipment, labor, removal, storage, and return of empty crates/cartons when necessary.

We understand that your calculation is only an estimate. Adjustments to invoices will be done from the actual weight as listed on the inbound bill of lading. Payment policy: All invoices must be settled at our service desk prior to the close of the show. Please return this form with your check or credit card information to Innovative Expo and retain a copy for your records. **Exhibitor is** responsible for surcharges, if any, due the hosting facility for receiving shipments on their behalf.

Standard Service Rates Show site Freight	100 Lb. Increments (Insert Weight)	Rate Per 100 Lbs.	200 Lb. Min Per Shipment	Total
Common Carrier (regular route LTL carriers)	LBS.	\$155.00	\$310.00	\$
Van Line (specialized carrier, company truck)	LBS.	\$181.00	\$362.00	\$
Small Package—Same as Above				\$
Special Handling/ Late Shipments Includes FEDEX and UPS	LBS.	\$181.00	\$362.00	\$

EXHIBITOR	:			BOOTH #		
ORDERED B	Y:			DATE:		
	70 0 40 141 44 6	 7 0 7	64 000 T6 PI	=00 0 10 0=== F	3 66 0 40 0 5 00	



Independent Financial Group 2017 National Conf.

August 13-14, 2017 Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

RUSH! EXHIBIT MATERIAL Must arrive by: Wednesday August 9, 2017

TO:		_ ADVANCE
E	Exhibitor Name	SHIPMENT
BOOTH #		
EVENT : IF	G 2017 Nati	onal Conference
Innovativ	ve Expo, Inc. c/o Y	YRC Freight
6930 Cac	tus Čourt	
San Diego	o, CA 92154	
No.	of_ provided for your conve	pieces
This label is personal states of the second	provided for your conve Copies are acceptable.	nience.
	EXHIBIT MATI rive by: Wedne	sday August 9, 2017
Must ar. то:	rive by: Wedne	sday August 9, 2017 ADVANCE
Must ar. то:	rive by: Wedne	sday August 9, 2017
Must ar	rive by: Wedne	sday August 9, 2017 ADVANCE
Must ar. TO: E BOOTH #	rive by: Wedne	sday August 9, 2017 ADVANCE
Must ar. TO: E BOOTH # EVENT: IF	rive by: Wedne	Soday August 9, 2017 ADVANCE SHIPMENT Sonal Conference
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Must ard TO:E BOOTH # EVENT: IF Innovative 6930 Cac San Diego No This label is p	Tive by: Wedne Exhibitor Name FG 2017 Nati The Expo, Inc. c/o Setus Court To, CA 92154	ADVANCE SHIPMENT Conal Conference YRC Freight pieces



Independent Financial Group 2017 National Conf.

August 13-14, 2017 Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

RUSH! EXHIBIT MATERIAL Shipments must NOT arrive before: Sunday August 13, 2017

TO:		DIRECT	
Exhib	bitor Name	SHIPMENT	
BOOTH #			
	ive Expo, Inc e Ave.	tional Conference c. / Hotel Del Coronado	
Please use it. Cop	pies are acceptab	pieces nvenience. ble.	
RUSH! EX Shipments	HIBIT MA' must NOT	TERIAL <i>Tarrive before: Sunday Au</i>	
		DIRECT SHIPMENT	
BOOTH #			
c/o Innovati 1500 Orango	ive Expo, Inc	tional Conference c. / Hotel Del Coronado	
Coronado, C	CA 92118		



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

IMPORTANT INBOUND SHIPPING INSTRUCTIONS

It is the responsibility of the exhibiting company to arrange any and all shipments to the Innovative Expo warehouse or the convention facility. **All shipments are to be labeled as follows:**

Warehouse Receiving:

To: Name of Exhibiting Company & Booth Number

For: **IFG 2017 National Conference** Innovative Expo, Inc. c/o YRC Freight 6930 Cactus Court San Diego, CA 92154 (760) 343-2555



Shipments must arrive at the warehouse no later than **Wednesday August 9, 2017**. Shipments arriving after that date will be received; however additional charges per the attached rate sheet will be incurred. Warehouse receiving hours are **Monday-Friday, 8:00 am - 4:00 pm**. Shipments arriving outside of those hours will incur additional charges per the attached rate sheet.

DO NOT SHIP YOUR MATERIALS TO THE HOTEL FACILITY PRIOR TO THE ASSIGNED DATE BELOW.

Shipments that must be directed to show site can only arrive at the facility beginning on **Sunday August 13**, **2017**. Innovative Expo is not responsible, for loss or damages, for shipments that are delivered to the facility prior to that date. **Items shipped directly to show site and handled by Innovative Expo personnel will be charged drayage per the rate sheet enclosed. Exhibitor is responsible for surcharges, if any, due the hosting facility for receiving shipments on their behalf.**

Facility Shipping:

To: Name of Exhibiting Company & Booth Number

For: IFG 2017 National Conference

c/o Innovative Expo, Inc. / Hotel Del Coronado

1500 Orange Ave. Coronado, CA 92118

OUTBOUND SHIPMENTS ARE TO BE PICKED UP AT THE FACILITY ADDRESS ABOVE ALL SHIPMENTS MUST BE SENT PRE-PAID. NO COD'S WILL BE ACCEPTED.

NOTE: Any items left on the show floor will either be brought back to the Innovative Expo warehouse and additional charges will be incurred or re routed with Innovative Expo's designated carrier. By shipping your products to Innovative Expo and/or the Facility, you agree to the terms and conditions outlined in the Limits of Liability section of this service kit.



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

DRAYAGE LIMITS OF LIABILITY LIMITS OF LIABILITY AND RESPONSIBILITY

- 1. Innovative Expo and its subcontractors, shall not be responsible for damage to uncrated materials, materials improperly packed, glass breakage or concealed damage.
- 2. Innovative Expo and its subcontractors are not, and cannot be, responsible for loss or disappearance of the Exhibitor's materials after same have been delivered to the Exhibitor's booth.
- **3.** Similarly, Innovative Expo and its subcontractors, cannot be responsible for disappearance of the Exhibitor's materials before the materials are picked up from the Exhibitor's booth for loading out after the show. All bills of lading covering outgoing shipments, which are given to Innovative by the Exhibitors will be checked at the time of pickup from the booth and corrections made where discrepancies exist.
- **4.** Innovative Expo and its subcontractors, shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppage of any kind.
- 5. Innovative Expo and its subcontractors, shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond its control.
- **6.** Innovative Expo and its subcontractors, shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place, or reload unless advance notice has been given to Innovative Expo in time to obtain the proper equipment.
- 7. It is understood that Innovative Expo, and its subcontractors, are not insurers, that insurance, if any, shall be obtained by the Exhibitor and that the amounts payable to Innovative Expo hereunder are based on the value of the material handling services and the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property being handled. Since it's impractical and extremely difficult to fix the value of each shipment handled by Innovative Expo, or its subcontractors, it is understood that Innovative Expo, and its subcontractors, do not provide for full liability should loss or damage occur. It is agreed that if Innovative Expo, or its subcontractors, should be found liable for loss or damage due to a failure to properly handle the Exhibitor's equipment, the liability shall be limited to the specific article which was physically lost or damaged and such liability shall be limited to a sum equal to \$.25 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less, as agreed upon damages and not as a penalty, as the exclusive remedy; and that provisions of the paragraph shall apply if loss or damage irrespective of cause or origin, results directly or indirectly to property from performance or nonperformance of obligations imposed by the offering of material handling services to exhibitors or from negligence, active or otherwise, by Innovative Expo, its subcontractors, or employees.
- **8.** Innovative Expo, and its subcontractors, shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or from any collateral costs, which may result from any loss or damage to an Exhibitor's materials which may make it impossible or impractical to exhibit same.
- 9. Claims for loss or damage which are not submitted to Innovative Expo within thirty (30) days of the close of the show on which the loss or damage occurred shall be considered waived. No suit or action shall be brought against Innovative Expo, or its subcontractors, more than one (1) year after the accrual of the cause of action therefore.
- **10.** The consignment or delivery of a shipment to Innovative Expo, or its subcontractors, by an Exhibitor, or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 9.

BE SURE YOUR MATERIALS ARE INSURED FROM THE TIME THEY LEAVE YOUR FIRM UNTIL THEY ARE RETURNED AFTER THE SHOW. IT IS SUGGESTED THAT EXHIBITORS ARRANGE ALL RISK COVERAGE. THIS CAN USUALLY BE DONE BY "RIDERS" TO EXISTING POLICIES.



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

AUTHORIZATION TO PROVIDE MATERIAL HANDLING SERVICES

If you are shipping any materials for this conference then this form MUST be returned to Innovative Expo

We hereby authorize **INNOVATIVE EXPO** to provide such services as are necessary to handle our shipments (s) in accordance with the information set forth on the **DRAYAGE LIMITS OF LIABILITY** and we further agree to the following:

- A. We have examined and reviewed the **DRAYAGE INFORMATION/RATES** page which was included with other forms relating to this event which were forwarded to our firm and understand we will be charged for Material Handling Services and any facility surcharges in accordance with the published rates for such services as are provided.
- B. We accept the responsibility for the payment of all the Innovative Expo charges in connection with the handling of our shipment (s) and we guarantee payment to Innovative Expo in the event any third party who acts in our behalf shall fail to pay such charges within thirty (30) days of the receipt of Innovative Expo's invoice for such charges.
- C. We agree to Innovative Expo's LIMITS OF LIABILITY AND RESPONSIBILITY as set forth.
- D. We agree that Innovative Expo's, or its subcontractor's, liability shall be limited to any loss or damage which results solely from Innovative Expo's, or its subcontractor's, negligence in the actual physical handling of the items comprising our shipment(s) and not for any other type loss or damage.
- E. With particular reference to paragraphs C and D above, we agree in connection with the receipt, handling, temporary storage and reloading of our materials that Innovative Expo, or its subcontractors, shall sign a delivery receipt, bill of lading, or other documents we agree that Innovative Expo, or its subcontractors, will do so as our agent and we accept the responsibility therefore.
- E1. Relative to inbound shipments, we recognize that there may be a lapse of time between the delivery of our shipment(s) to our booth by Innovative Expo, or its subcontractors, and the arrival of our representative at the booth and during such time our shipment (s) will be unattended in our booth. We agree that Innovative Expo, and it subcontractors, shall not be responsible for any loss or damage which may occur during such period.
- E2. Relative to outgoing shipments, we recognize that there will be a lapse of time between the completion packing and the actual pickup of our materials from our booth for loading onto a carrier, during such time our shipment(s) will be left unattended in our booth. We agree that Innovative Expo, and its subcontractors, shall not be responsible for any loss or damage which may occur during such period, and we authorize Innovative Expo, and its subcontractors, to adjust the quantities of items on any bill of lading submitted to Innovative Expo, or its subcontractors, to conform to the actual count of such items in the booth at the time of pickup.
- F. We agree, in the event of dispute with Innovative Expo, or its subcontractors, relative to any loss or damage to any of our materials or equipment, that we will not withhold payment of any amount due to Innovative Expo for material handling services or any other services provided by Innovative Expo, or its subcontractors, as an offset against the amount of the alleged loss or damage. Instead, we agree to pay Innovative Expo within thirty (30) days from the close of the show for all such charges and further agree that any claim we may have against Innovative Expo, or its subcontractors, be pursued independently by us as a completely separate transaction to be resolved on its own merits.
- G. In order to expedite removal of materials from the show site, Innovative Expo shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await the Exhibitor's shipping instructions and we agree to pay for charges relating to such handling at the warehouse.
- H. We agree that all questions relating to classification of the Exhibitor's materials, rates charged, or weights used to determine material handling charges shall be submitted to Innovative Expo's office within thirty (30) days of the receipt of the invoice. Complaints received after such period shall not be considered and payment of the invoice shall be made in full.

We agree that Innovative Expo will provide its services as our agent and not as bailey or shipper, that if any employee of Innovative Expo shall sign a delivery receipt, bill of lading, or other document, they will do so as our agent and we accept the responsibility therefore. We agree in the event of a dispute with Innovative relative to any loss of damage to any of our materials or equipment that we will not withhold payment of any amount due Innovative for freight service or any other services provided by Innovative Expo as an offset against the amount of the alleged loss or damage. Instead, we agree to pay Innovative Expo according to their Payment Policy for all such charges and we further agree that any claim we may have against Innovative shall be pursued independently by us as a completely separate transaction to be resolved on its own merits.

SIGNATURE:	DATE:
EXHIBITING COMPANY NAME:	BOOTH #



Independent Financial Group 2017 National Conf.

August 13-14, 2017 Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

LABOR ORDER FORM

Display labor for Installation	<u>n</u> of exhibit:		
(Exhibitors must check in at	the Service Desk bef	ore labor is dis	spatched)
DAY:DATE:			•
CONTRACTOR SUPERVISED:	EXHIBITOR SUPI	ERVISED:	TIME:
COST ESTIMATE:			
COST ESTIMATE.			
# Persons X	Lloure V ¢	Hourly Data -	ф.
		_110u11y Kate = 1	Φ
(Please refer to labor rates below	')		
Display labor for Dismantlin	ng of exhibit:		
(Exhibitors must check in at	the Service Center be	efore labor is d	lispatched)
DAY:DATE:			
DATDATE.			
CONTED A CTOD CLIDEDIVICED	EVITIDITAD CUD	EDIVICED	TIME
CONTRACTOR SUPERVISED:	EXHIBITOR SUP	EKVISED:	11ME:
COST ESTIMATE:			
# Persons X	Hours X \$	_Hourly Rate = :	\$
(Please refer to labor rates below	·)		
For Dismantle Labor only, Exhibite	or agrees that Innovative	Expo is not respor	nsible for any
loss or damage to booth properties,	, graphics or related comp	onents resulting	from this service request.
Plans for exhibit assembly attach	ned with order: Yes	No	
Number of containers:		1	
Banding: feet @ \$2.00 pc			
Shrink Wrapping: skids @	•		
	LABOR RA	<u> TES</u>	
Supervision Fee: 25% of	Hourly Rate		
Straight Time: \$101.00	per hour/one hour m	ninimum per pe	erson
(All hours Monday—Friday 8:		rr	
Overtime: \$150.00		ninimum per pe	erson
(All hours Monday – Friday 4		minimin per p	
	per hour/one hour min	imum nor norso	2
(All hours Monday—Friday be			
Failure to utilize labor at the time ordere			
that if the pre-ordered labor is not utilize			
applies.	, ,		,
If you are utilizing a installation/disman			
the company, and a certificate of insuran	ice must be provided to Innov	ative Expo by that c	ompany.
EXHIBITOR:			BOOTH #
ORDERED BY			DATE
ORDERED BY:			DATE:
	TOTAL	FOR THIS PAGE	٠. ﴿
	IOIAL	. J. IIIIO I AUL	(Labor Not Taxed)



Independent Financial Group 2017 National Conf. August 13-14, 2017 Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

EXHIBITOR ORDER RECAP

EMAIL:		
TELEPHONE #: FAX #:		
STATE:	ZIP:	
ADDRESS:	CITY:	
SIGNATURE:	BOOTH #	
(Please Print)		
COMPANY NAME: PREPARED BY:		
I acknowledge and accept responsibility for services provided. I also acknowledge and	agree to the terms and condi	tions provided herein.
TOTAL DUE		
(multiply taxable items marked		
SALES TAX	7.75%	\$
FORKLIFT RENTAL		\$
EXHIBIT RENTALS*		\$
LABOR		\$
DRAYAGE		··· \$
SIGNAGE*		··· \$
BOOTH CLEANING		\$
CARPET & VISQUEEN RENTAL*		\$
ACCESSORIES RENTAL*		\$
FURNITURE RENTAL TOTAL*		\$



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

INNOVATIVE EXPO SHOW SITE WORK RULES

To assist you in planning for your participation in the forth-coming convention, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling. To help you understand the show site work rules, we ask that you read the following:

EXHIBIT LABOR

Members of this union claim jurisdiction over all set-up and dismantling of exhibits including signs and laying of carpet. This does not apply to the unpacking and placement of your merchandise, performance, testing, and/or maintenance of your products.

You may install, or dismantle, your exhibit display if one person can accomplish the task in less than 1/2 hour, without the use of tools. If your exhibit installation or dismantling, requires more than 1/2 hour, you must use union personnel supplied by Innovative Expo. To secure labor, please use the Labor Order Form enclosed in your exhibitor service kit. You will be pleased to know that when union labor is required, you may provide your company personnel to work along with a union installer in Southern California on a one-to-one basis.

FREIGHT HANDLING

Members of this union claim jurisdiction over the operation of all material handling equipment, all unloading and reloading, and handling of empty containers. An exhibitor may move material that is able to be hand carried by one person in one trip, without the use of dollies, hand trucks, or other mechanical equipment.

Exhibitors who hand carry materials onto the show floor will not be permitted vehicle access to the loading dock and/or freight doors. All such vehicles must be parked in the designated "exhibitor parking lot".

HELPFUL TIPS FOR EXHIBITORS

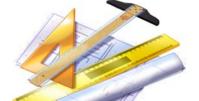
- 1. Place your orders with payment before the deadline to avoid "standard pricing". The deadline is strictly enforced and will not be waived for any reason.
- 2. Ship your exhibit materials as early as possible. We will store your materials up to 30 days prior to move-in at no charge. Please review deadlines for receiving of freight to avoid additional charges.
- 3. Call our office at least two working days prior to move-in to confirm the arrival of your shipments. This allows time for tracking or re-shipping before the show.
- 4. Innovative Expo uses Yellow Freight Systems exclusively for re-shipping material at the close of the show.
- 5. If you choose to use another carrier, your representative on the show floor must:
- *Provide Innovative Expo with the name of the carrier and copy of bill of lading or air bill
- *Contact the carrier to arrange pick up
- *Be aware of the time deadline for clearing the show floor to avoid forcing the shipment onto our or corresponding designated carriers. This time varies with each event, it is best to check with Innovative Expo if there is any questions.
- 6. Your representative must be prepared to settle any balances due at show site before the close of the show. Innovative Expo does not invoice for show rentals or services.



August 13-14, 2017 Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

Independent Financial Group 2017 National Conf.

form



NON-OFFICIAL CONTRACTOR FORM

MAIL OR FAX WITH INSURANCE CERTIFICATE TO: INNOVATIVE EXPO, INC. 72-242 Watt Court, Thousand Palms, CA 92276 (760) 343-2533 fax

EVENT or SHOW:	ВООТ	TH NUMBER(S):	_
EXHIBITING COMPANY NAME:			_
STREET ADDRESS:			_
CITY:	STATE:	ZIP CODE:	
ORDERED BY:	PHONE#:	DATE:	_
If your company plans to use a firm oth must be filled out completely and return		•	
DEFINITION: A Non-Official Service Of wishes to use and which will require act will be given to a Non-Official Contract telephone lines, drayage, rigging, booth	ccess to the exhibit hall be tor for the performance	before, during, or after the show. Note the following services: electrical	No permission
EXHIBITING COMPANY CONTA	ACT AT SHOW:		
EXHIBITOR APPOINTED CONTI	RACTOR:		
EAC CONTACT AT SHOW:			
TYPE OF SERVICE TO BE PERFO	RMED:		
24 HOUR PHONE CONTACT #:			
EMAIL ADDRESS FOR APPOINTED CO	NTRACTOR:		
at least (30) days prior to sho	RANCE CERTIFICATE w date or they will not ative Expo, Inc. at the action Regulations and hir	WITH A \$1,000,000 COVERAGE be permitted to service your exhibited dress above as the certificate hold be union personnel from the	

3. It is the responsibility of the exhibiting company to see that each representative of Non-

Official Contractors abides by the official rules and regulations of this event.



Hotel Del Coronado / San Diego, CA Advance order deadline: July 28, 2017

FIRE DEPARTMENT REGULATIONS FOR EXHIBITORS

A. BOOTH DECORATIONS:

All decorations, drapes, signs, banners, plastic displays, hay, straw, moss, split bamboo, and other similar materials MUST BE FLAME RETARDANT to the satisfaction of the Fire Department and the State Fire Marshal. Oilcloth, tar paper, sisal paper, nylon, orlon, and certain other plastic materials cannot be made flame retardant and their use is prohibited.

B. VEHICLES/INTERNAL COMBUSTION ENGINES:

Any autos, trucks, motorcycles, or other motorized vehicles displayed shall have their batteries disconnected and terminals taped. All motor vehicle tanks containing fuel or which have ever contained fuel, shall be furnished with locking type gas caps or sealed with tape. The level of gas in tanks cannot exceed one gallon. Garden tractors, chainsaws, power plants, and other gasoline-powered equipment shall be safeguarded in a similar manner.

C. COMBUSTIBLES:

Literature on display shall be limited to reasonable quantities. Reserve supplies be kept in closed containers and stored in a neat and compact manner. No empty cardboard boxed or combustible materials may be stored on or near any electrical wiring in the spaces behind any display.

D. OBSTRUCTIONS:

Aisles designated on approved show floor plans shall be kept clean, clear, and free of obstructions. Booth construction, tables, chairs, easels, signs and demonstration areas shall not be placed beyond booth area into aisles. All fire prevention and fire fighting equipment in all public assembly areas shall have easy and unobstructed accessibility.

E. ELECTRICAL EXTENSIONS CORDS:

All extension cords shall be ground fault interrupter protected and/or over current protected. No additional taps are to be in any device. All extension cords shall be of 12/3 gauge wire. All spliced wires are prohibited.

F. COMPRESSED CYLINDERS:

Compressed cylinders must be secured to a stand. Compressed flammable gases are prohibited inside a building, this includes acetylene, hydrogen, propane, butane, and L.P.G.

G. COOKING AND/OR WARMING DEVICES:

Cooking and/or warming devices shall be electric. Sterno may be used for warming trays. Cooking devices shall be approved by a recognized testing laboratory: e.g. U.L., F.M. Decorative candles, oil lamps, torches, candle lamps and non-vented cooking devices are prohibited.

HEARTY PLANTS AND MORE





Email orders to heartyplants@gmail.com

Blooming Cole	or Plants Six Inch	Pric	ce Ead	ch	Quar	ntity	Total
Azaleas (seasonal)		\$	\$24.00				
Bromeliads		\$	\$22.00				
Chrysanthemums		\$	\$20.00				
Kalanchoes		\$	\$18.00				
Green Plai	nts Eight Inch	Pri	ce Ead	ch	Quar	ntity	Total
Boston Ferns	1.0g		\$20.00		- Quui	icity	
Pothos			\$20.00				
Elec	r Plants	Dri	ce Eac	a h	Ouer	-4i4.	Total
2 Foot	r Piants		ce ⊑a c \$22.00	SII	Quar	itity	TOTAL
3 Foot			\$32.00				
4 Foot			\$42.00				
5 Foot			\$52.00				
6 Foot			\$62.00				
7 Foot		9	\$72.00				
Bubble Bowl		9	\$15.00				
FI	oral	One Si	ided	All	Around	Quantit	ty Total
\$50.00						-	
\$75.00							
\$100.00							
				•		•	
Plant Containers	Mark Preferred Con	tainer	Oı	rder S	ubtotal:		
Black Pots							
Wicker Baskets					s Tax 8%	:	
				id Pic	Charge		\$10.00
					Ор.		Ψ10.00
rm of Payment			Oı	rder M	lain Total:		
iii oi i ayiiioiit							
I Checks To: 71-60	01 Gardess Road, Ra	ancho M	lirage,	CA S	92270 *	Ph: 760	-346-5592
heckVisa Mas	tercardDiscover	_America	ın Expr	ess			
Number:			_ Exp.	Date_			
e on Card:		Authorize	ed Sign	ature:			
*******	*******	*****	*****	*****	*****	******	*********
w Name:	Lo	ocation:			Da	te of Eve	nt:
w Name: biting Company	L	ocation:_			Da	te of Eve	nt: !
w Name: biting Company ie:	Lo	ocation:_ Toda	ay's Da	ate:	Da	te of Ever Booth#	nt: !



Hotel Del Coronado

1500 Orange Avenue - Coronado, CA - 92118
Phone: 619-365-9397 Fax: 866-706-9499 E-mail: hoteldel@psav.com HOTELDELCORONADO.



2017 Exhibitor Service Order Form

NAME OF CONFERENCE (REQUIRED I	FOR PROCESSING):				BOOTH#	:
COMPANY NAME:	CONTACT N.	AME:	PHONE:	E-N	MAIL:	
ADDRESS:		С	ITY:	STATE:		ZIP:
SETUP DATE:	TIME:		25% EVENT TECHNO RATE APPLIES TO AL			
STRIKE DATE:	TIME:		BEFORE THE START		IVLD AND	FAID FOR MORE

ELECTRICAL SERVICES					GENERAL AUDIO VISUAL							
120V	ADVANCED RATE	QTY	STANDARD RATE	QTY	SUBTOTAL		ADVANCED RATE	QTY	STANDARD RATE	QTY	SUB	ΓΟΤΑL
20 AMP	\$240		\$345		\$ -	24" MONITOR	\$385		\$510		\$	-
					\$ -	32" MONITOR	\$425		\$825		\$	-
FOR ADDITIONAL POWER REQUIREMENTS PLEASE CONTACT PSAV DIRECTLY				46" MONITOR	\$850		\$1,130		\$	-		
HIGH SPEED INTERNET ACCESS			55" MONITOR	\$1,150		\$1,530		\$	-			
PER CONNECTION	ADVANCED RATE	QTY	STANDARD RATE	QTY	SUBTOTAL	63" MONITOR	\$1,395		\$1,860		\$	-
WIRELESS	\$165		\$265		\$ -	80" MONITOR	\$1,845		\$2,460		\$	-
WIRED	\$600		\$800		\$ -	LAPTOP	\$490		\$735		\$	-
						25' EXT CORD	\$30		\$50		\$	-
						POWER STRIP	\$30		\$50		\$	-
						FLIPCHART	\$115		\$150		\$	-

TERMS AND CONDITIONS Pricing is per show and is subject to 25% Event Technology Support and 7.75% Sales Tax. Cancellation Policy: All cancellations must be submitted in writing. Cancellations received within 24 to 48 hours of the scheduled delivery date are subject to 50% charge of the order total. Cancellations received less than 24 hours or the day of scheduled delivery are subject to full charge. Outlet rates listed include bringing the services to one location at the rear of the 3) Standard wall and other permanent building utility outlets or sockets are not part of the booth space and may not be used by exhibitors unless electrical services have been ordered. All equipment, regardless of the source of power, must comply with Federal, State, and Local codes. The Hotel reserves the right to inspect all electrical devices and connections to ensure compliance with all codes. Payment in full must be received prior to the start of the event. Services may be interrupted if payment is not received. The Hotel is not responsible for any and all losses of power beyond the Hotel's control including but not limited to losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, or faulty exhibit equipment. By signing this form the exhibitor agrees to all terms and conditions outlined above.

ALL PRICING IS FOR THE LENGTH OF THE SHOW

SUMMARY OF CHARGES	
ELECTRICAL SERVICES	\$ -
HIGH SPEED INTERNET	\$ -
AUDIO VISUAL	\$ -
25% EVENT TECHNOLOGY SUPPORT	\$ -
7.75% SALES TAX	\$ -
TOTAL	-

Please call to provide credit card information for payment.

CLIENT SIGNATURE	DATE