

Send Literature \*Q103810\*

Send Samples \*Q103811\*

Send Pricing \*Q103812\*

Add to Mailing list \*Q103813\*

Technical Info Required \*Q103814\*

Detail Specs Required \*Q103815\*

Provide Quote \*Q103816\*

Product Demo Required \*Q103817\*

Immediate Contact required \*Q103818\*

Have Salesperson Call \*Q103819\*

Recommends \*Q1038110\*

Final Say \*Q1038111\*

Makes Purchase Decision \*Q1038112\*

Partial Interest \*Q1038113\*

Company

# Sample Qualifier Sheet



First Name Last Name  
Company

### What is a Qualifier?

A qualifier is another way to take a note, or adding information to your scanned lead. Maybe it is a specific need your prospect shares, or a particular interest in one of your products. For the MicroScanner, you have the option for us to create a qualifier sheet where you can scan the attendee's badge and then scan a pre-set note that will attach to that record in your final report.

### How to attach qualifier to a specific attendee?

Using the Microscanner, scan barcode on the name badge FIRST. Then scan one or more qualifiers/action codes above. Each new name badge scan starts a new record.

*Please return your device to the lead retrieval desk no later than one hour after close of show.*

*After you have returned your scanner, you will receive a link within 48 hours to access your leads.*

### Terms and Conditions

*Please return the equipment to the Lead Retrieval desk by the time stated above. Customer is responsible for the value of all lost, damaged, stolen or unreturned equipment and will be secured by the Credit Card provided at the time of the order for the full replacement cost in addition to the service charges described above.*

